

MHIF FEATURED STUDY:
REBIRTH

OPEN AND ENROLLING:

EPIC message: *Research MHIF Patient Referral*

CONDITION:

Cardiac catheterization /
Coronary artery disease

PI: Emmanouil Brilakis, MD, PhD;

M. Nicholas Burke, MD

Co-PIs: Ivan Chavez, MD; Mario
Goessel, MD; Santiago Garcia,
MD; Yale Wang, MD

RESEARCH CONTACT: 612-863-1041

Bahadir (Baha) Simsek, MD

Bahadir.Simsek@allina.com

Spyridon (Spyros) Kostantinis, MD

Spyridon.Kostantinis@allina.com

SPONSOR:

MHIF

DESCRIPTION:

Radial vs. State-Of-The-Art Femoral Access for Bleeding and Access Site Complication Reduction in Cardiac Catheterization (REBIRTH) is a phase IV, prospective, open label, randomized-controlled study that will compare radial access with state-of-the-art femoral access in patients without ST-segment elevation acute myocardial infarction undergoing cardiac catheterization. Subjects will be randomized 1:1 into 2 treatment groups: radial access and state-of-the-art femoral access. Similarly, a second sub-randomization will be performed in the femoral access group into use of 18 vs 21 gauge needles, also in a 1:1 fashion.

CRITERIA / QUALIFICATIONS:

Inclusion:

- Age ≥ 18 years
- Undergoing diagnostic angiography for ischemic symptoms with possible PCI, or planned urgent or elective PCI
- Equally eligible to undergo cardiac catheterization via radial or femoral access

Exclusion:

- Primary PCI for STEMI; planned right heart catheterization; valvular disease requiring surgery or other planned surgeries or interventions within 30 days of index procedure
- Hemodialysis access in the arm to be used for PCI
- Peripheral arterial disease prohibiting vascular access; presence of bilateral internal mammary artery coronary bypass grafts
- International normalized ratio ≥ 1.5 while treated with oral vitamin K antagonists (i.e. warfarin)
- Receipt of oral factor Xa or IIa inhibitors ≤ 24 h before procedure
- Planned dual arterial access (for example for chronic total occlusion PCI)





Serious Illness Conversations with Patients with Heart Failure

October 4, 2021

Jan Richardson, MD

Physician Lead * Serious Illness Care Program * Allina Health

Emily Downing, MD

System Clinical Officer * Population Health, Home Care Services, Health Equity * Allina Health

Steve Bradley, MD

Medical Director * Inpatient Services * Minneapolis Heart Institute
Associate Director * Center for Healthcare Delivery Innovation * Minneapolis Heart Institute
Cardiology * Minneapolis Heart Institute

1

Disclosures

- No relevant financial relationships
- Parts of this presentation and the Allina Serious Illness Care Program are based on work by Ariadne Labs, a joint center for health systems innovation at Brigham and Women's Hospital and Harvard T.H. Chan School of Public Health



2

2



Objectives

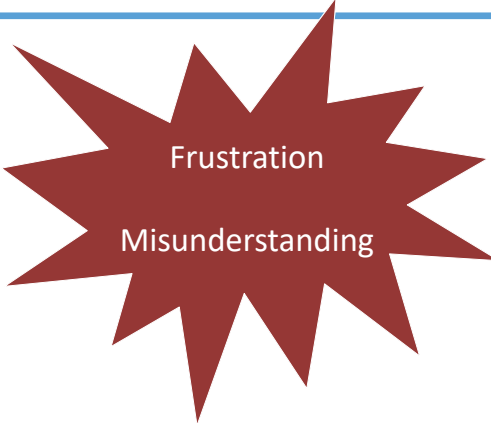
1. Assess a patient's prognosis and have increased skill in communicating that to the patient
2. Identify seriously ill patients who would benefit from a serious illness conversation
3. Locate patient's goals and preferences in the Advance Care Planning Navigator




What we plan to share today

- Overview of Allina's Serious Illness Care Program
- Serious Illness Conversation Guide
- Serious Illness Filter
- Documenting conversations in the new ACP Navigator

What is this all about?

Patients		Clinicians
<ul style="list-style-type: none">• Living longer with more burden of illness• Uninformed about the big picture		<ul style="list-style-type: none">• Often trapped between pressure to do more and more while being uncertain if it's really what the patient wants

“Why didn’t anyone tell me?”
“If we had only known...”




5

5

Case: Advanced CHF

- 72 year old retired salesperson
- CHF with EF of 15%, diabetes, osteoarthritis, obese
- Just referred for home oxygen
- Two hospitalizations this year for CHF exacerbation
- Not a candidate for advanced heart failure therapies
- Needs help with shopping
- Difficulty walking two city blocks
- Married and lives with her husband; adult children do not live locally

Prognosis: Likely less than 1 year, but death could be sudden and without warning.



6

6

Questions about the case

- Do you agree with prognosis? Why or why not?
- What do you expect the patient's medical course will be over the coming year?
- What would help the patient most at this time?

7

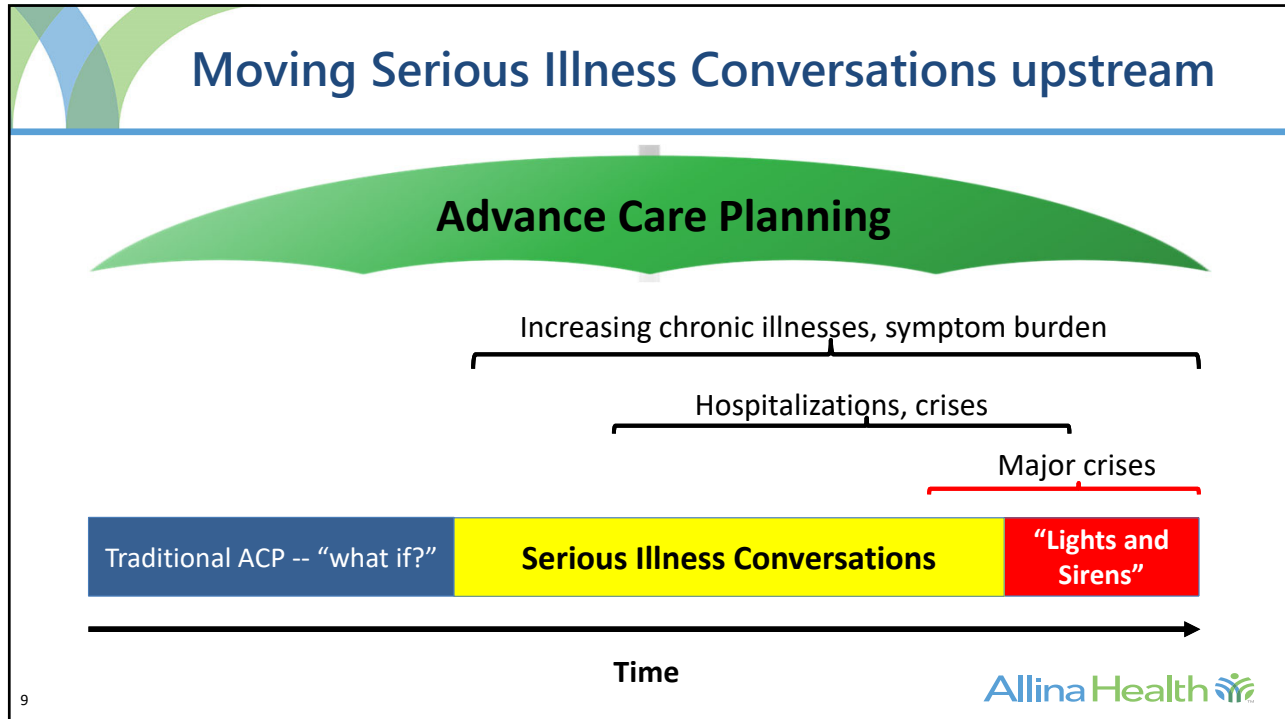
7

What is serious illness communication?

- Conversations about expected course of a serious illness and patient's goals, values, and priorities that can inform treatment decisions
- Type of advance care planning but NOT a "code status" discussion
- **Not necessarily an end-of-life** discussion -- rather, aim is to prepare patients and families for an uncertain future

8

8



9

9

Why is this important for patients?

- More time to plan
- Care that is concordant with patient’s goals and priorities
- Better quality of life
- Fewer hospitalizations
 - Vast majority of patients want to spend final days at home
 - Currently 70% hospitalized in last 90 days

Allina Health

10

10

How is this relevant to Cardiologists?

- A quality issue
 - We tolerate poor end-of-life care (care not aligned with patient's goals and priorities)
 - The system and cardiology are not achieving in-patient mortality outcomes, specifically related to failure to plan
- Allina-wide quality initiative for 2021 and beyond
 - Hospitalists
 - Primary Care providers
 - Oncologists
 - Home Health Care and Senior Health

11

Allina Health 

11

Isn't it Primary Care's responsibility???

Yes, and also every other clinician's!

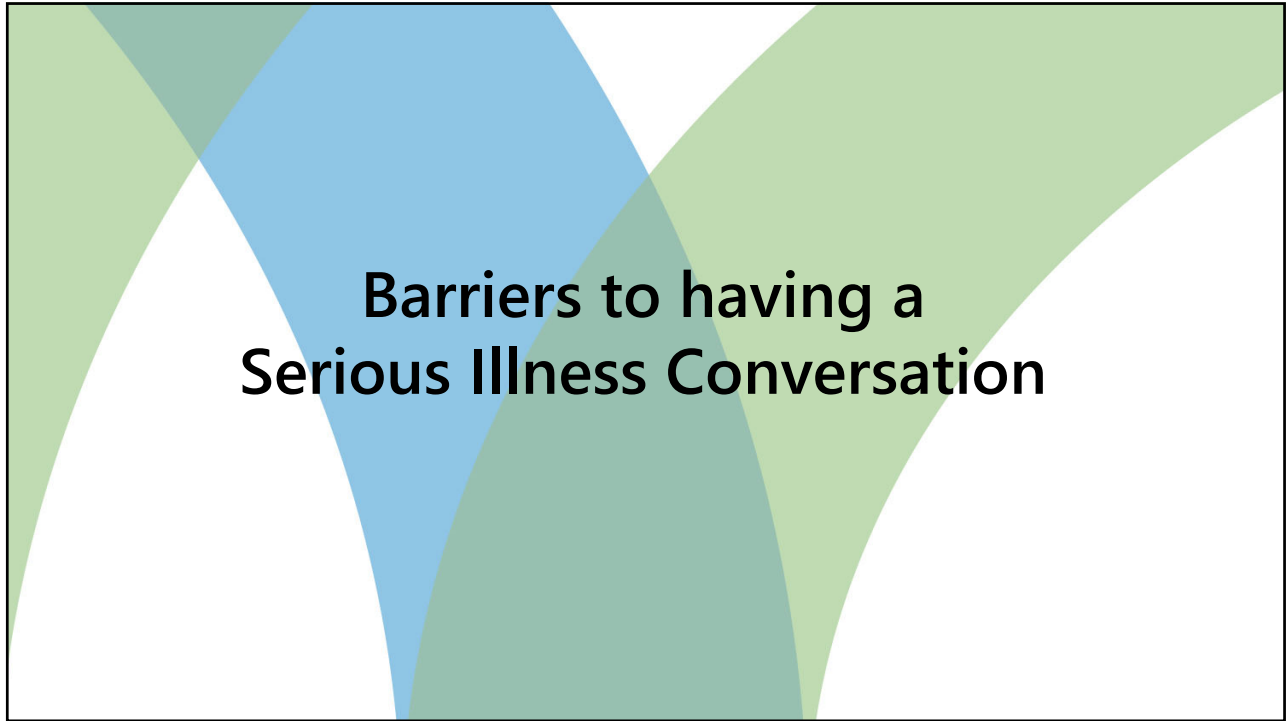
Including the consultant!

- The conversation is at the heart of all informed decision making
- We are all part of the continuum of care – and it takes many conversations
- Not enough Palliative Care providers


12

Allina Health 

12



13



Barriers

Provider

- Time
- Uncertainty about prognosis and fear of dashing hopes
- 68% not trained to have these conversations


Medical system

- Defaults to aggressive care for the terminally ill

Patient

- “Fighter” mentality
- Deference to specialist who offers another intervention

14



14

Serious Illness Care Program

- **Communication tools**
 - Serious Illness Conversation Guide
- **Training programs**
- **System changes**
 - New Serious Illness Filter – to nudge us
 - New ACP (Advance Care Planning) Navigator
 - Serious Illness Standard Work

15

Allina Health 

15

Serious Illness Care Program vision

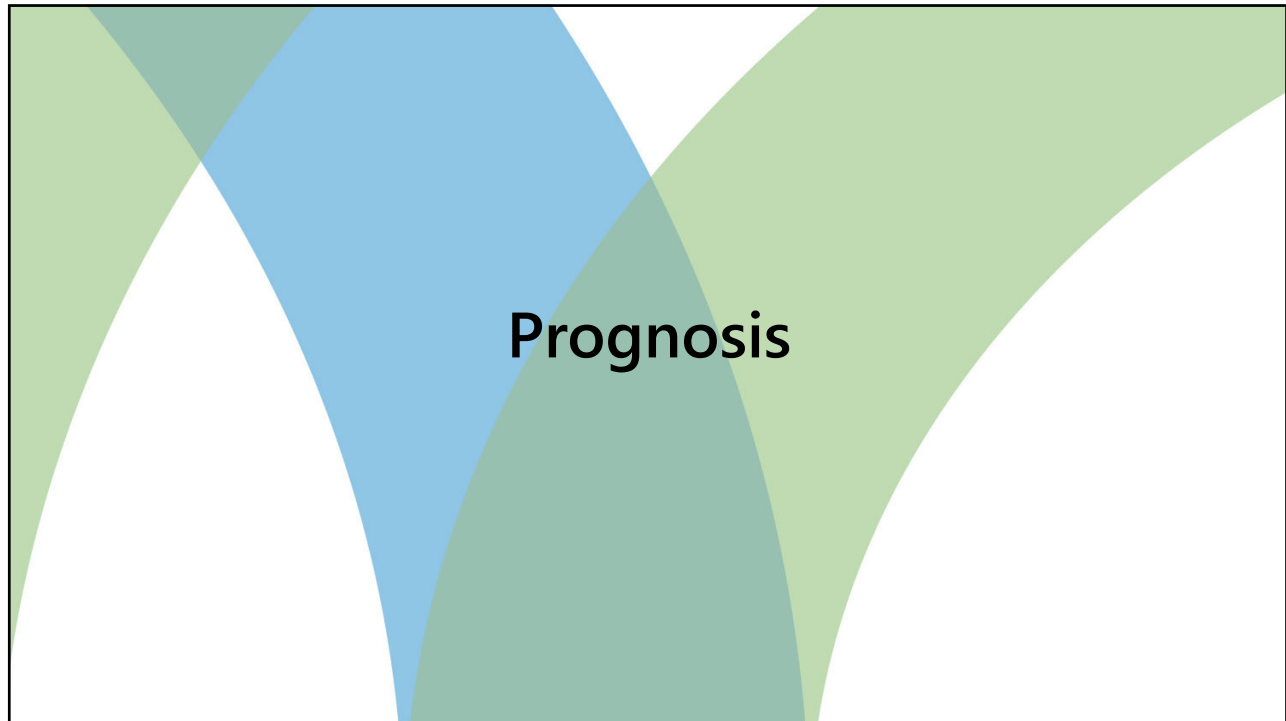
Allina Health will reliably:

- Use data to recognize seriously ill patients sooner
- Provide timely and accurate information to our patients about their prognosis and options for treatment
- Understand, document and act on the care goals of our patients in light of their illness
- Connect patients with care programs that best support their goals

16

Allina Health 


16



17

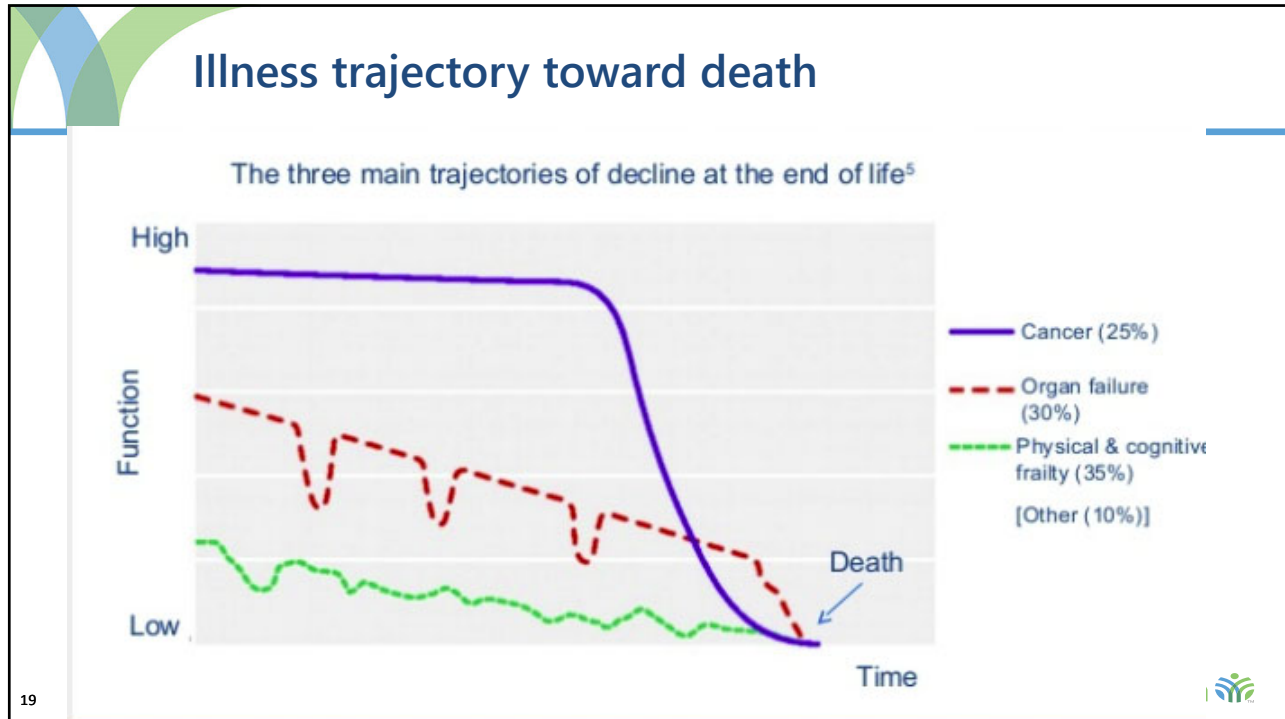
Disease-specific vs. functional status prognostication

- **Disease-specific prognostication** tools (e.g., NYHA class for heart disease, MELD score for liver disease, GOLD staging for COPD) helpful but are often limited in validity
 - Difficult to use when patient has multiple chronic diseases
 - Based more on lab tests than on individual patient's situation
- **Functional status** is also data



18

18




19


Communicating prognosis does not take away hope

- *When well done* -- does not take away hope, cause depression, increase anxiety, or harm the relationship with the clinician.
- In contrast, some evidence that it supports hope and peace of mind, even when prognosis is poor.

20

Allina Health 

20



Serious Illness Score- *supporting prognostication and identification of seriously ill patients*

21

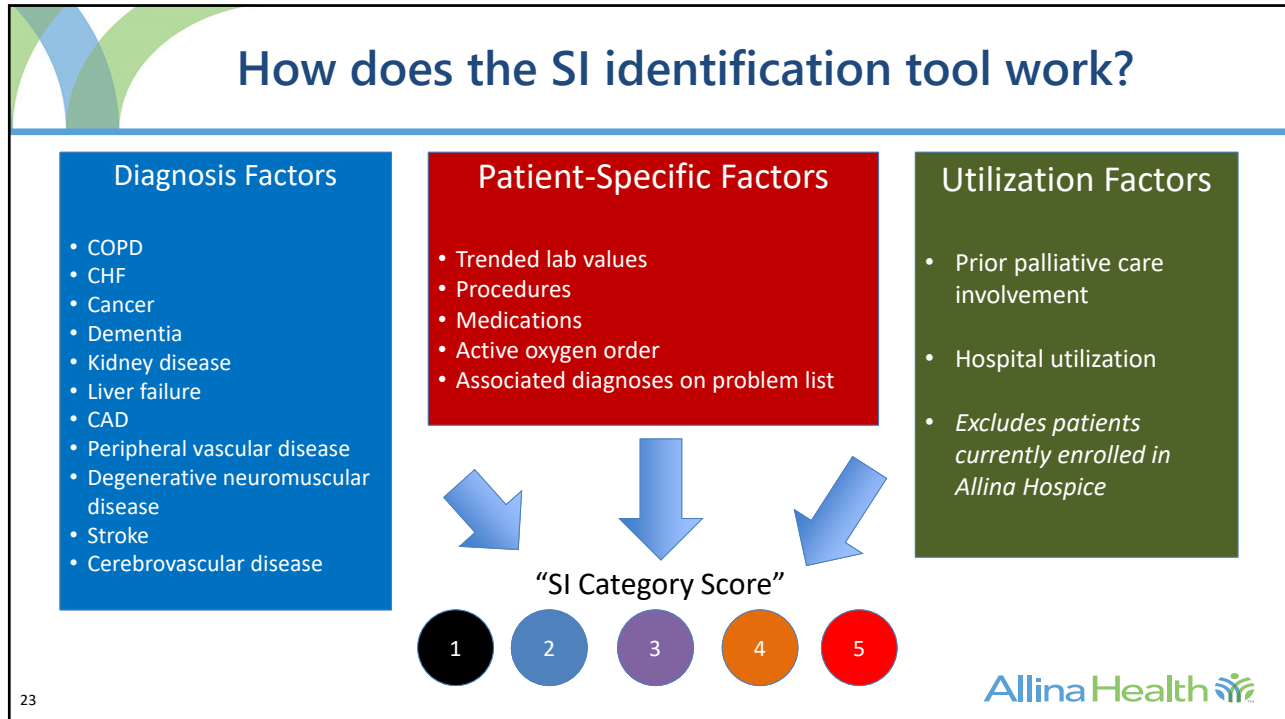


Why proactively identifying patients matters

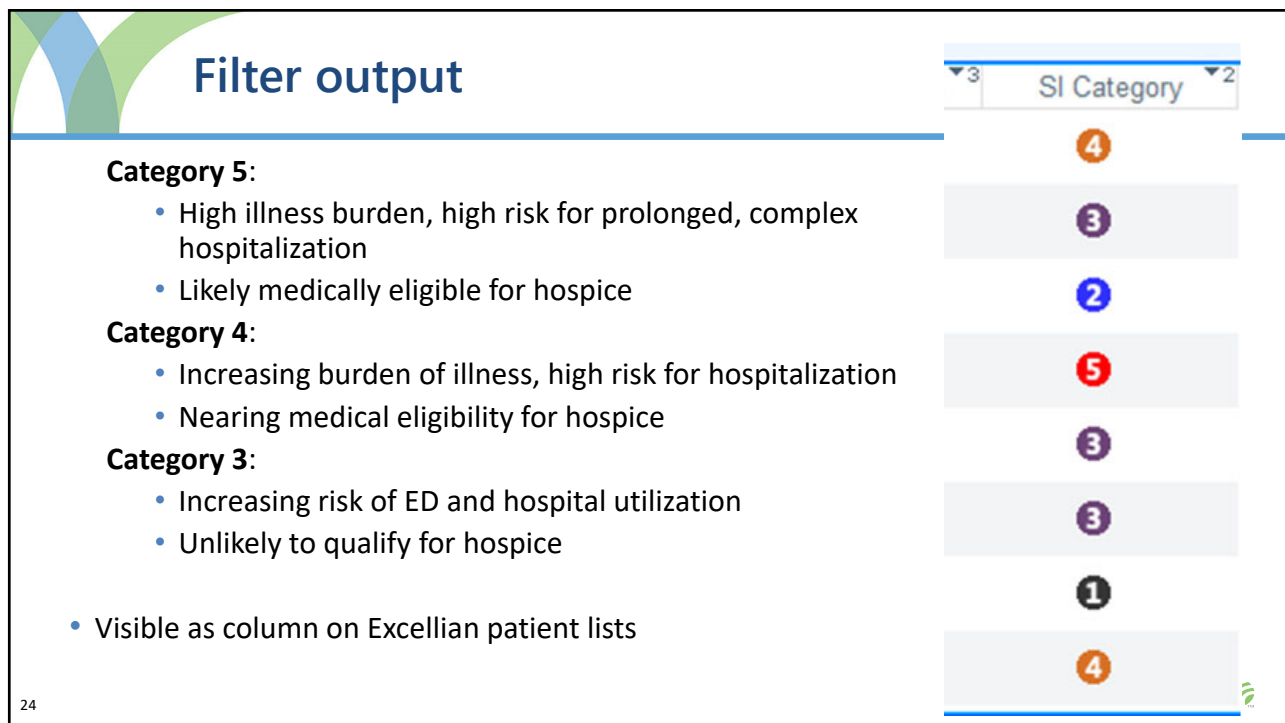
- Difficult to step back in the midst of a hectic day to look at big picture
- Historically, serious illness “dawns on” providers:
 - Multiple hospitalizations, ED visits
 - “Failure” of treatments
 - Patient/caregiver burden
- 2000 study showed physicians, on average, predicted their patients would live *5 times longer* than the patients actually did
- A systematic trigger can help us identify seriously ill patients **earlier**

22

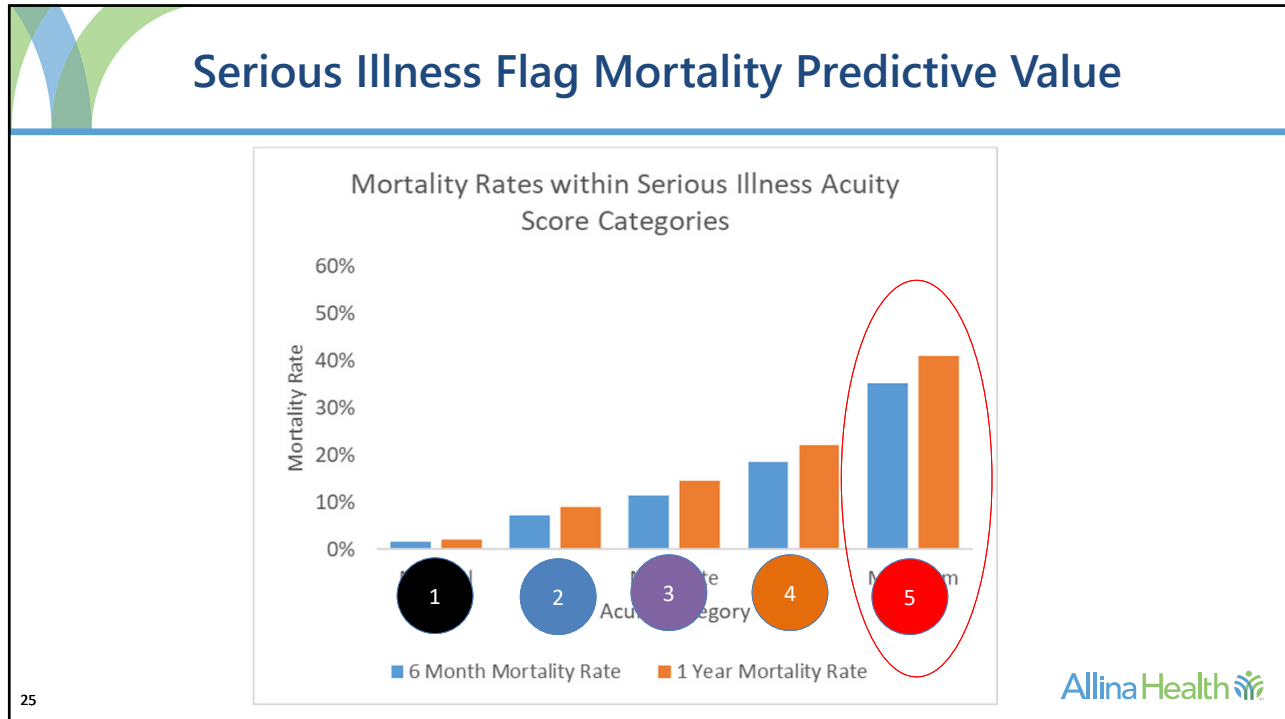
22



23



24



25

25

- ### Considerations when using the Serious Illness Filter
- Only uses data available in Allina’s EMR
 - If patient receives majority of their care *outside* Allina system
 - They may not generate a score
 - Or generate a score incongruent with clinical assessment
 - Does not **replace** clinical judgment -- rather it’s a **supplement** to clinical judgment
 - Don’t let the score stop you from initiating a serious illness conversation or connecting patient with a serious illness support program
- Allina Health

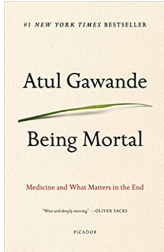


26

26


Serious Illness Conversation Guide

27

Serious Illness Conversation Guide



- Framework for BEST communication practices in setting of serious illness
- Like the Surgery Checklist, it:
 - Ensures completion necessary tasks during complex, stressful situations
 - Reduces anxiety
- Developed by:
 - Ariadne Labs, research center at Brigham and Women's Hospital and Harvard School of Public Health
 - Dr. Atul Gawande is founding executive director
- Used and tested world-wide



28

28

The Guide

- **Effective and efficient tool**
- **Wording and sequence of the questions carefully crafted to foster alignment with the patient.**
- **Questions can be read verbatim – they work.**

Serious Illness Conversation Guide

CONVERSATION FLOW	PATIENT-TESTED LANGUAGE
1. Set up the conversation <ul style="list-style-type: none"> ■ To reduce prognosis. ■ To prepare for future decisions. ■ Ask permission. 	"I'd like to talk about what's ahead with your illness and do some thinking in advance about what is important to you so that I can make sure we provide you with the care you want. Is this OK?"
2. Assess understanding and preferences	"What is your understanding of where you are with your illness?" "How much information about what is likely to be ahead with your illness would you like from me?" "I want to share with you my understanding of where things are with your illness..."
3. Share prognosis <ul style="list-style-type: none"> ■ Share prognosis. ■ Frame as a "wish... worry," "hope... worry" statement. ■ Allow silence; explore emotions. 	Disclosure: "It can be difficult to predict what will happen with your illness. I hope you will continue to live well for a long time. At the same time, I am worried that you could get sick quickly, and I think it is important to prepare for the possibility." OR Tone: "I wish we were not in this situation. At the same time, I am worried that that time may be as short as ____ (express as a range, e.g. days to weeks, weeks to months, months to a year)." OR Tension: "I hope that this is not the case. At the same time, I am worried that this may be as strong as you will feel, and I urge us like you to get more difficult." "What are your most important goals if your health situation worsens?" "What are your biggest fears and worries about the future with your health?" "What gives you strength as you think about the future with your illness?" "What abilities are so critical to your life that you can't imagine living without them?" "If you become sicker, how much are you willing to go through for the possibility of gaining more time?" "How much does your family know about your priorities and wishes?" "I've heard you say that ____ is really important to you. Keeping that in mind, and what we know about your illness, I recommend that we ____ This will help us make sure that your treatment plan reflects what's important to you." "I have coaxed this plan seem to you?" "I will do everything I can to help you through this."
4. Explore key topics <ul style="list-style-type: none"> ■ Goals ■ Hopes and worries ■ Sources of strength ■ Critical abilities ■ Trade-offs ■ Family 	
5. Close the conversation <ul style="list-style-type: none"> ■ Summarize. ■ Make a recommendation. ■ Check in with patient. ■ Affirm commitment. 	

(Document your conversation and communicate with key clinicians)

S414257
 REIMBURSED BY A MEDICAL DEVICE

29

Overall arc of the conversation

1. Set up the conversation – explain rationale
2. Assess patient's illness understanding and information preferences
3. Share prognosis
4. Explore what matters most
 - Patient's goals and priorities in light of that prognosis
 - Trade-offs they are willing or not willing to make
5. Close with recommendation grounded in the patient's values and priorities

30

Demonstration of conversation

- Produced by Ariadne Labs
- Physician: Dr. Fromme, Director of the Ariadne Labs Serious Illness Care Program
- Patient: Actor
- Setting: Post-hospital clinic visit

<https://youtu.be/bu7V-k9tvL8>

31

Allina Health 

31

Pitfalls in communication with patients with advanced heart disease

- **Dealing with emotions**
 - Talking while patient is absorbing
 - Missing emotional cues
 - Not responding to emotion explicitly
- **Eliciting values**
 - Skipping values to get to decisions
 - Overlooking cultural differences – value of cardiac treatments over other issues (spirituality, role responsibilities)

32

Allina Health 

32

Pitfalls in communication with patients with advanced heart disease

- **Preparing for the future**
 - Avoiding discussions about dying or treatment failure
- **Making decisions about goals of care**
 - Emphasizing extreme outliers in survival benefit
 - Omitting downsides of a procedure
 - Not offering the option of stopping treatment

33

Allina Health 

33

Documenting a Conversation

34


Documenting

ACP Navigator

- SmartForm template

Progress note

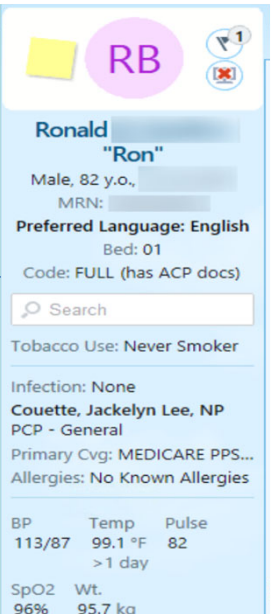

- SmartPhrase “.siconversation” pulls in answers documented in the ACP Navigator SmartForm
- Essential to document in progress note as well – subsequent SIC documentation will overwrite previous answers in SmartForm




35

Accessing the SmartForm in the ACP Navigator

ACP navigator is accessible only by clicking on “Code” status on the patient Storyboard



The screenshot shows a patient storyboard for Ronald 'Ron'. At the top, there is a yellow square icon and a purple circle with 'RB'. Below this, the patient's name 'Ronald "Ron"' is displayed. Other details include 'Male, 82 y.o.', 'MRN: [redacted]', 'Preferred Language: English', 'Bed: 01', and 'Code: FULL (has ACP docs)'. There is a search bar below the code. Further down, it lists 'Tobacco Use: Never Smoker', 'Infection: None', 'Couette, Jackelyn Lee, NP PCP - General', 'Primary Cvg: MEDICARE PPS...', and 'Allergies: No Known Allergies'. At the bottom, there is a table of vital signs: BP 113/87, Temp 99.1 °F, Pulse 82, SpO2 96%, and Wt. 95.7 kg.



36

Summary

Serious Illness Conversation

Serious Illness Conversation Guide

Patient understanding of illness:
appropriate, not discussed^[ML1.1]

Comments: **patient declined conversation**^[ML1.1]

Information sharing preferences:
wants the big picture without details^[KH1.1]

Prognosis shared with patient:
incurable, a few years survival^[ML1.1]

Patient emotions observed or reported:
acceptance^[KH1.2]

Patient goals:
being mentally aware, being at home^[ES1.1]

Comments: **Wants to see granddaughter graduate.**^[ES1.1]

Patient fears and worries:
pain, being a burden^[OV1.1]

Sources of strength:
family^[ML1.1]


Critical abilities:
Trade-offs:
Family understanding:
Recommendations:

Attribution

ES1.1	Storlie, Erik John, MD	10/15/20 09:48
GV1.1	Varns, Glen David, MD	09/14/20 13:37
KH1.1	Hentges, Katherine Mary, NP	09/14/20 13:36
KH1.2	Hentges, Katherine Mary, NP	10/27/20 14:14
ML1.1	Loftness, Maren E, NP	09/30/20 12:18

Summary of conversation

Tracking over time



39


39

ACP billing codes

Bill like a procedure (type “ACP” into order box and sign “order” using ACP as “diagnosis”)

- **99497** (1.5 RVUs)
 - must spend 16 minutes of first 30 minutes on ACP
- **99498** (1.4 RVUs)
 - For each additional 30 minutes
 - Enter in addition to 99497

So you need to spend 46 minutes on ACP discussion to bill both codes



40

40

Serious Illness Conversation Training

- Regularly scheduled 4-hour classes available a couple times a month
- Small groups (5-8 ideal)
- Includes opportunity to practice using the Conversation Guide and become more comfortable using it
- CME credit

41

Allina Health 

41

Final reflection

“We’ve been wrong about what our job is in medicine. We think our job is to ensure health and survival.

But really it is *larger* than that. It is to enable well-being. And well-being is about the reasons one wishes to be alive.”

Dr. Atul Gawande

42

Allina Health 

42

Contacts

- janilyn.richardson@allina.com
- glen.varns@allina.com

43

Allina Health 

43

Allina Health 

Thank you!

44

Handouts and documents mentioned in this presentation are available for viewing/downloading here:

<https://mhif.syncedtool.com/shares/folder/rZ1rXhY3ZP7/>